

MIKE PHILLIPS

Owner/Broker, Realty World Lake Tahoe

He knows the territory.

Mike Phillips knows Lake Tahoe. He grew up here. He later traveled extensively throughout the United States, but then chose to return and make Tahoe his permanent home. "The Lake is," Mike explains, "simply one of the most beautiful and desirable places in the country to live." As a Realtor, Mike is now able to share his personal commitment to the area with his clients, and provide them with unparalleled insights into the complex Tahoe real estate market.

First a passion, then a career.

Mike's interest in real estate began in the late 1990s, as a successful personal investor in residential and commercial properties. He turned this personal passion into a full-time professional career as a licensed Realtor at Century 21 South Tahoe Realty. Mike soon qualified for the Century 21 Centurion Producer Award, and was later elected to the executive board of the South Tahoe Board of Realtors, serving as Chairman of the Local Government Relations Subcommittee. In 2004, he received their 2004 Community Service Award. After gaining valuable experience, Mike received his broker's license, then opened his own office — Realty World Lake Tahoe — along with fellow broker Trish Hall, in the fall of 2008.

Working for you comes first.

With a strong commitment to superior customer service, Mike focuses on each client's special needs, putting in the time and effort needed to achieve the most desirable results. He brings his personal standards of hard work, dedication and honesty to every real estate transaction. "It's important," Mike emphasizes, "that in today's dynamic real estate market, my clients know I'm a person they can count on."

Making a positive difference.

As a Lake Tahoe native, Mike recognizes the value of preserving the Lake's spectacular natural beauty, and has translated his concern into action through public service to the community. He has helped guide the area's growth while maintaining the quality of the environment through his service on the City's Planning Commission. He has shown his commitment to making a positive difference by dedicating time to worthwhile local causes as a member of the South Tahoe Optimist Club. He has served as President and Board Member of the nonprofit Clean Tahoe Program, helping this South Shore litter and nuisance abatement Program educate the public on ways to keep Tahoe's environment clean and healthy.

Mike's record of success . . .

translates into success for you. Since opening in 2008, Realty World Lake Tahoe has expanded to a staff of twelve real estate agents, with an impressive list of satisfied buyers and sellers. Mike's expertise in the Tahoe market, his proven track record as a Realtor and personal commitment to the highest standards of customer service make him an outstanding professional real estate partner for both buyers and sellers.

Let Mike start working for you today!

Stop by the Realty World Lake Tahoe office at 949 Tahoe Keys Boulevard, just a block west of Highway 50, or call him at 530.544.5395.